

# DEMOB • JOB

EX-MILITARY • ENGINEERING • TECHNICAL

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## OUR CLIENT’S BUILDING SERVICES MANAGER

## Case Study: A Facilities Management Services Company

A UK-wide facilities management services company appointed Demob Job in 2010, to source suitable candidates for a facilities manager’s position at its Newcastle upon Tyne site.

The company operates in a wide range of sectors including healthcare, commercial property, education, residential property and public. It employs a number of ex-military personnel and has been impressed with the skills, attitude, experience and work ethic they bring to the company.

The relationship has continued to strengthen, and we have assisted with roles both regionally and nationally. In 2017, we were instructed to source a maintenance engineer for the company’s Newcastle office, a role which we had previously helped to fill a few years prior. Our consultants met with the building services manager, to gain a comprehensive understanding of the role and the candidate requirements to ensure only the most suitable candidates were selected. We utilised our database and external commercial resources to identify high quality candidates with an electrical or mechanical background, who possessed a recognised engineering qualification and had experience within a maintenance environment.

We provided a thorough candidate screening service and submitted a shortlist of candidates to the company for review before arranging interviews. We filled the maintenance engineer role twice:

- 16 potential candidates initially shortlisted
- 7 candidates were interviewed by Demob Job
- 7 candidates were introduced to the company
- 5 candidates were interviewed by the company
- 2 candidates placed

We completed the final selection process by making the offer to the successful candidates and provided thorough feedback to the candidates who were unsuccessful to help them prepare for future interviews.

Our client’s building services manager said: “The whole recruitment process with Demob Job is painless from both a candidate and recruiters’ perspective as they helped me find this job when I left the Armed Forces. They really take the time to understand the roles and what specific skills and experience are required – the candidates they put forward are always of a high standard and meet our criteria perfectly. Furthermore, I have always been impressed with their level of integrity and openness and wouldn’t hesitate to recommend them.”

To find out more about how the Demob Job team can help you with your recruitment needs, call us on **0333 344 5577**, email [enquiry@demobjob.co.uk](mailto:enquiry@demobjob.co.uk) or visit [www.demobjob.co.uk](http://www.demobjob.co.uk)