

DEMOB • JOB

EX-MILITARY • ENGINEERING • TECHNICAL

“Demob Job really understands our business, the roles and the calibre of candidates we employ.”

**OUR CLIENT'S CHIEF
OPERATING OFFICER**



Case Study: A Systems Integrator

A UK-based systems integrator who provides complete wireless solutions and ICT across the transport sector including airports, rail and bus networks had faced difficulties recruiting personnel for roles which required RF/radio engineering experience as the telecommunications industry it operates in is niche. The company recognised that ex-military personnel could provide an alternative solution to their recruitment challenges due to the skills, qualifications, training and experience they could bring to the company.

Demob Job was appointed in 2010 to support the company in their recruitment process by finding suitable ex-military candidates, and we have since helped to source candidates for various roles including a Communications Systems Engineering Team Leader position which was created through business growth.

Due to our long-standing relationship, our consultants had a sound understanding of the company and the candidate profile requirements. We utilised our database and external commercial

resources to identify high quality candidates with a communications engineering background who possessed radio, unified comms, network and I.T skills as well as experience of leading a team.

We provided a thorough candidate screening service and submitted a shortlist of candidates to the company for review before arranging interviews.

- 10 potential candidates initially shortlisted
- 2 candidates were interviewed by Demob Job
- 2 candidates were introduced to the company
- 2 candidates were interviewed by the company
- 1 candidate placed

We completed the final selection process by making the offer to the successful candidate and provided thorough feedback to the candidates who were unsuccessful to help them prepare for future interviews.

Our client's Chief Operating Officer said: “Demob Job really understands our business, the roles and the calibre of candidates we employ. I'm always impressed with the quality of CVs we receive, and I wouldn't hesitate to recommend Demob Job to my colleagues and other businesses.”

To find out more about how the Demob Job team can help you with your recruitment needs, call us on **0333 344 5577**, email enquiry@demobjob.co.uk or visit www.demobjob.co.uk